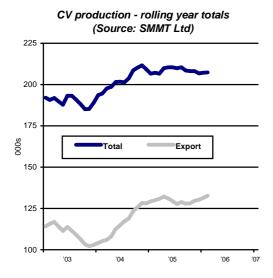


# Vehicle production - February 2006

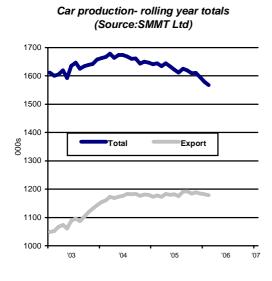
|            | Cars    |          | Commercial Vehicles |          | Total vehicles |          |
|------------|---------|----------|---------------------|----------|----------------|----------|
|            | Feb-06  | YTD 2006 | Feb-06              | YTD 2006 | Feb-06         | YTD 2006 |
| Total      | 131,194 | 250,316  | 18,214              | 36,374   | 149,408        | 286,690  |
|            | -8.6%   | -10.5%   | 1.1%                | 1.7%     | -7.5%          | -9.1%    |
| Home       | 35,982  | 68,637   | 6,078               | 12,433   | 42,060         | 81,070   |
|            | -20.3%  | -25.4%   | -16.5%              | -13.3%   | -19.8%         | -23.8%   |
| % of total | 27.4%   | 27.4%    | 33.4%               | 34.2%    | 28.2%          | 28.3%    |
| Export     | 95,212  | 181,679  | 12,136              | 23,941   | 107,348        | 205,620  |
|            | -3.2%   | -3.2%    | 13.1%               | 11.8%    | -1.6%          | -1.6%    |
| % of total | 72.6%   | 72.6%    | 66.6%               | 65.8%    | 71.8%          | 71.7%    |

### **Commercial vehicle production**



'Improvements in efficiency, on top of strong export demand, have helped boost CV production', commented Christopher Macgowan, SMMT chief executive. 'Leyland, in particular, benefited from strong orders last Autumn, and these are reflected in latest figures. Overall, export production has driven growth, up 13.1 per cent in February and 11.8 per cent over the year to date.'

## **Car production**



'As we near the anniversary of the closure of production at MG Rover, car production figures for the UK continue to be affected by this loss', commented Christopher Macgowan, SMMT chief executive.

'Over three-quarters of the 8.6 per cent drop in February can be attributed to Longbridge. However, significant growth at both Land Rover and Toyota, and solid output at other big plants, demonstrates that production in the UK remains healthy.'



Vehicle production - February 2006

# Manufacturing plant profile: Leyland Trucks

| Leyland Trucks Ltd<br>Croston Road<br>Leyland<br>Preston<br>Lancashire PR26 6LZImage: Constant of the second seco |                                                                             |                                               |         |  |  |  |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|-----------------------------------------------|---------|--|--|--|
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Truck assembly plant<br>opened 1980                                         | Parts distribution centre opened 2003         | Total   |  |  |  |
| Sq. ft                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 560,000                                                                     | 155,000                                       | 715,000 |  |  |  |
| Employees                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 1006                                                                        | 181                                           | 1187    |  |  |  |
| Turnover                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | £450m                                                                       | £100m                                         | £550m   |  |  |  |
| Trucks per year                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 17,000 on single shift $(250,000^{\text{th}} \text{ truck built in } 2005)$ | -                                             |         |  |  |  |
| Parts storage                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | -                                                                           | 57,000 part numbers3.5 million items of stock |         |  |  |  |

### **Investment:**

| Major investments from 2003-2005 (in £ millions)                                 |      |  |  |  |  |
|----------------------------------------------------------------------------------|------|--|--|--|--|
| Parts distribution centre                                                        | 14.9 |  |  |  |  |
| Chassis paint robotics facility                                                  | 5.4  |  |  |  |  |
| Technology systems                                                               | 3.6  |  |  |  |  |
| New single chassis frameline facility and other production facility improvements | 8.8  |  |  |  |  |
| Total                                                                            | 38.5 |  |  |  |  |

#### Awards:

- Best Engineering Factory in the UK, 2000
- International Truck of the Year, 2002
- Best Financial Performance, Manufacturing Excellence awards, 2004
- PACCAR Chairman's Quality Award, 1999, 2001, 2002, 2004 and 2005
- RoSPA gold medal, 10 consecutive years 1995 2004